



# NLP for Legal Professionals

## Course Description

One day workshop focussing on the use of Neuro-Linguistic Programming (NLP) specifically related to Legal professionals.

## Who Should Attend

This course is ideal for Legal professionals, newly appointed legal professionals and anyone working in a managerial or customer facing role within a legal firm.

## Course Objectives

By the end of the workshop, delegates will have an understanding of NLP in general and the techniques that are most relevant to the Legal profession.

### You will gain an understanding of:-

- Body language and other unconscious communication.
- Eye accessing patterns and how to interpret them.
- Rapport and how to use this to your advantage.
- "Representational Systems" (Visual, Auditory & Kinaesthetic) and their importance for clear communication.
- "Precision Communication" to clarify information and aid understanding in a concise and clear way.
- Anchoring to deliver information and aid retention in a precise and congruent way.
- "Reframing" for problem solving and conflict resolution.
- Language patterns for influence, motivation and persuasion.
- Utilise patterns of change – the NLP techniques that can be used in business contexts to produce fast and lasting change with individuals and groups or Business Process Re-engineering.
- Explore alternatives using Timelines.
- Control and master your own emotions.

**Pre-course requirements:** None.

<b>Timing</b>	09.00hrs – 17.00hrs for 1 day
<b>Venue</b>	Various or at Client's own venue (for corporate training).
<b>Materials</b>	NLP Liverpool will provide each delegate with manual and materials.
<b>Costs</b>	£195 per delegate for our public courses.
<b>Corporate Training</b>	We also offer this 1 day training at a total cost of £1,000 for up to 10 delegates at client premises, plus travel costs at.
<b>Payment</b>	On receipt of your completed registration form we will email you an invoice for payment by your chosen method, preferably direct BACS payment. Please make sure we have any necessary Purchase Order numbers.
<b>What to do next</b>	Call us on 0151 931 5184 to discuss your exact requirements or to book your place. Or email <a href="mailto:Julie@nlpliverpool.com">Julie@nlpliverpool.com</a> with any queries or registration form requests. We are always happy to discuss your training needs further to ensure that you, the client, get the best possible value from our training.